

Press release

Date: December 20th, 2022

Roto Group announces a further acquisition / Acquisition of Ultrafab, Inc. at the turn of the year / Roto Frank Window and Door Technology strengthens its market position in North America

Roto acquires market-leading manufacturer of window and door seals in the United States

Leinfelden-Echterdingen, Germany – For Roto Frank Window and Door Technology, 2023 will be another year marked by expansion. One of the world's leading specialist for hardware technology with subsidiaries in North and South America, among others, is growing even further, and significantly so, through the acquisition of Ultrafab, Inc., Farmington, NY. At the turn of the year, 100 % of the company shares of the successful supplier of sealing products to the fenestration industry in the US and Canada will be transferred to Roto Frank Window and Door Technology. Ultrafab operates three production sites in the US and employs around 300 employees.

Since its founding in 1970, Ultrafab, a family-owned company, has evolved into an established technological leader in the processing of thermoplastics. The product portfolio includes premium pile weatherseals and extruded seals for windows and doors, and various specialty products for applications outside the fenestration industry. Ultrafab's extensive vertical integration and experience in the design and manufacture of seal production equipment make the company a high-performing and flexible partner for customers worldwide.

A perfect match

Marcus Sander, CEO of Roto Frank Window and Door Technology, is convinced that Roto's appeal as a partner to American window and door fabricators will be further enhanced through the integration of Ultrafab, Inc. He states that both companies share a mind-set of customer focus and cultural similarities. "You could say the combination of Ultrafab and Roto is a "perfect match". Together, we set the benchmark for customers in the fenestration industry when it comes to product range, technical expertise, quality, and service. Customers will see more benefits as a result of this acquisition."

Dr. Eckhard Keill, CEO of Roto Frank Holding AG, is delighted with the successful deal: "Strategic acquisition remain an important instrument in securing Roto's future." He explains the company is particularly interested in businesses, such as Ultrafab, which operate in international markets for building elements and their components.



On December 19th, Roto closed on the purchase of Ultrafab, Inc. Pictured, from left to right: Thomas E. Hare (CFO Ultrafab, Inc.), Marcus Sander (CEO of Roto Frank Window and Door Technology), Alan J. DeMello (President/CEO Ultrafab, Inc.), Thomas C. Horton (Chairman Ultrafab, Inc.) and Michael Stangier (CFO of Roto Frank Window and Door Technology).

Image: Roto

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Together with the Ultrafab management team, Marcus Sander, CEO of Roto Frank Window and Door Technology, addressed the workforce in Farmington NY, USA, on December 19th. He warmly welcomed the employees and managers into the Roto team. "You could say the combination of Ultrafab and Roto is a 'perfect match'. Together, we set the benchmark for customers in the fenestration industry when it comes to product range, technical expertise, quality and service. Customers will see more benefits as a result of this acquisition." Pictured, from left to right: Michael Stangier (CFO of Roto Frank Window and Door Technology), Thomas E. Hare (CFO Ultrafab, Inc.), Alan J. DeMello (President/CEO Ultrafab, Inc.), Marcus Sander (CEO of Roto Frank Window and Door Technology) and Thomas C. Horton (Chairman Ultrafab, Inc.).

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Publisher: Roto Frank Fenster- und Türtechnologie GmbH • Wilhelm-Frank-Platz 1 • 70771 Leinfelden-Echterdingen • Germany • Tel. +49 (0) 711 7598 0 • Fax +49 (0) 711 7598 253 • info.presse@roto-frank.com

Editor: Dr. Sälzer Pressedienst • Lensbachstraße 10 • 52159 Roetgen • Germany • Tel. +49 (0) 2471 9212864 • Fax +49 (0) 2471 9212867 • info@drsaelzer-pressedienst.de